• NewEdge. WEALTH

Second Half 2023 Outlook

Chief Investment Office

July 7, 2023

Second Half 2023 Outlook: Economy and Fed

U.S. Economy

- We expect the U.S. economy to avoid a recession in 2023, with a recession remaining a
 possibility in 2024 (2024 could be "the boy who cried wolf" recession where businesses
 and consumers tire of 2023's recession warnings and are caught off guard by the bite of
 tight monetary policy and decelerating growth)
- We expect U.S. inflation to continue to moderate but remain elevated above the Fed's 2% target on a Core basis (ex food and energy)
- Watch items: consumer spending as savings balances have been depleted and fiscal support ends; early signs of easing in the labor market, which we expect to remain tight for now; a potential reacceleration in inflation either driven by improved consumer demand/sentiment or supply shocks that impact food and energy prices; credit availability/growth as banks continue to struggle with higher rates

Fed and Macro

- With a resilient U.S. economy and persistent growth, we expect the Fed to continue to tighten policy (with a peak rate reaching 5.5-6.0%, depending on the path of growth and inflation), with no cuts expected for 2023
- **Yields**: we expect better growth, persistent inflation, and a tighter Fed to keep upward pressure on, or at least a ceiling under, yields
- **USD**: expect continued cross currents with the Fed more hawkish than emerging markets, Japan, and China, yet possibly more dovish than Europe and the UK
- **Oil**: upside to oil if global recession fears fade; supply cuts from OPEC+ have little impact unless met with U.S. shale supply reduction as well
- Watch items: the level of interest rates that will begin to restrict economic activity; upside to oil as an inflation shock; global central bank policy shifts as Japan may reconsider its ultra-loose policy stance, China continues to struggle to spur its growth, emerging markets potentially begin an easing cycle, and developed countries continue to fight high inflation



0.00

2002 2004 2006 2008 2010 2012 2014 2016 2018 2020 2022 — JOLTS Job Openings/Total Unemployed Workers

Source: NewEdge Wealth, Macrobond, Bloomberg

Core Services Less Housing Inflation Remains Stubbornly High



Source: NewEdge Wealth, Macrobond, Bloomberg



Labor Market Still Tight Even with Early Easing Job Openings Per Unemployed Worker

0.50

0.25

Second Half 2023 Outlook Expectations: Equities

U.S. Equities

- We expect lower returns for equities in the 2H compared to the 1H driven by:
 - Higher interest rates pressuring now elevated valuations, potentially offsetting the benefit to earnings from better economic growth (which currently do not reflect a recession)
 - Positioning no longer a tailwind- equity positioning now "overweight" after starting 2023 deeply "underweight"
 - Liquidity fading as a tailwind
- **Upside scenario**: resilient economic growth leading to higher earnings, while optimism around AI and a continued positioning chase allows valuations to remain elevated despite interest rates
- **Downside scenario**: economic growth begins to deteriorate, pressuring earnings estimates and risk appetite into 2024; liquidity becomes a headwind pressuring valuations
- Leadership:
 - <u>Equal Weight vs. Cap Weight</u>: after an extraordinarily narrow start to 2023, we expect market strength to continue to broaden out (began in early June)
 - <u>Large vs. Small</u>: we expect large cap to continue to lead small cap indices (Russell 2000) given small cap's rate sensitivity and weak profitability
 - <u>Growth vs. Value</u>: short term momentum remains bullish for Growth and its Technology overweight, but valuation has reemerged as a medium-term headwind; Value continues to struggle given its overweight to Financials and Energy (Russell 1000 Indices)

S&P 500 Scenario Analysis for 2024

			PE on 2024 EPS							
			14x	15x	16x	17x	18x	19x	20x	21x
	-10%	\$200	2,800	3,000	3,200	3,400	3,600	3,800	4,000	4,200
EPS	-5%	\$210	2,940	3,150	3,360	3,570	3,780	3,990	4,200	4,410
	0%	\$220	3,080	3,300	3,520	3,740	3,960	4,180	4,400	4,620
2023E	4% Sd	\$230	3,220	3,450	3,680	3,910	4,140	4,370	4,600	4,830
vs. 2	24 B	\$240	3,360	3,600	3,840	4,080	4,320	4,560	4,800	5,040
e <	<mark>13%</mark> ຊີ	\$250	3,500	3,750	4,000	4,250	4,500	4,750	5,000	5,250
gng	18%	\$260	3,640	3,900	4,160	4,420	4,680	4,940	5,200	5,460
Change	22%	\$270	3,780	4,050	4,320	4,590	4,860	5,130	5,400	5,670
	27%	\$280	3,920	4,200	4,480	4,760	5,040	5,320	5,600	5,880

Source: NewEdge Wealth, Bloomberg, as of 7/6/23

S&P 500 Blended 12 Month PE: Back to Pandemic-Era Territory



Second Half 2023 Outlook: Fixed Income

Fixed Income

- We continue to expect 2023 to be a better year for fixed income than 2022 as Central Banks (CB) near the end of their tightening cycles vs. 2022 being the year of CB's playing "catch up" to tighten policy in the face of too-high inflation
- Yield expectations:
 - <u>2 Year</u>: 4.25-5.25% with upside driven by higher for longer Fed policy, and downside driven by weaker economic growth that ignites rate cut expectations
 - <u>10 Year</u>: 3.5-4.5% with upside driven by resilient economic growth, higher inflation, and possibly international capital flows (ex. higher rates in Japan), and downside driven by weaker economic growth and a flight to quality
- **Municipals**: We continue to see healthy fundamentals for municipals as states prudently prepare for a softer economy by bolstering their rainy-day funds (though some states in the Northeast are the exception, with smaller rainy-day funds in 2023 vs. 2022). We see opportunity to begin extending duration in municipals, mostly during the summer months when supply is lightest, while longer maturity municipal bonds have the most attractive Muni-to-Treasury yield ratios. We see IG sectors like General Obligation and Water & Sewer bonds coming back into favor with investors, while the hospital sector could continue to struggle.
- **Investment Grade:** credit spreads have remained stable given economic stability. 2H23 could see greater challenges if: a) corporate borrowers significantly increase supply due to refinancing needs, b) the U.S. economic environment deteriorates, causing a widening of credit spreads as investors demand greater compensation for rising credit risks. We see the potential for a modest pickup in defaults in 2024, which justifies focusing on higher quality parts of the investment grade market.
- **High Yield**: HY spreads have fallen in 2023 as economic risks remain contained. If these spreads compress further, HY investors may see increasing forward risk, as they are being undercompensated for the risk that the U.S. economy could experience a moderation in growth in the coming year.

Credit Spreads Remain Contained

High Yield and Investment Grade (Baa) Credit Spreads

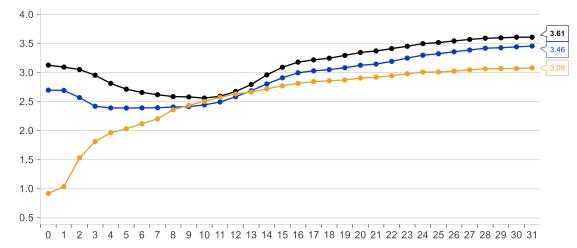


Source: NewEdge Wealth, Macrobond, Bloomberg

US AAA Muni Yield Curve Over Time

BVAL Muni AAA Yield Curve 3M-30Y

As of 7/6/23



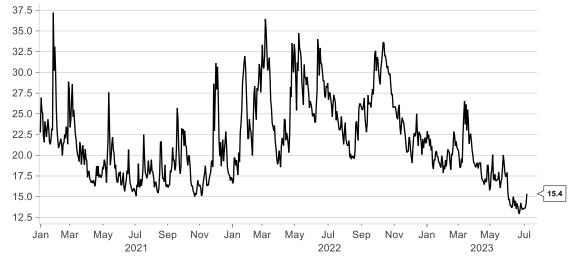
Second Half 2023 Outlook: Alternatives

Private Markets

- **Private Equity Buyout**: We have begun to see the effects of the syndicated loan market closure and the higher cost of leverage on the broader private equity ecosystem. We continue to believe that larger funds using significant amounts of leverage, which we define as greater than 4x EBITDA, could see their returns diminish considerably over time. This could lead to outperformance from lower middle market and middle market funds, which see the vast majority of their returns coming from operational improvements and only tactically use leverage
- **Growth Equity**: We have continued to have near-term concerns about later stage venture growth as companies are only starting to feel the pain of a full year of higher rates. With the closure of the IPO window, which is only now starting to reopen, many of these companies are now being forced to consider recapitalizing before going public as many had budgeted for a liquidity event last year and are running out of the runway needed to complete an IPO.
- **Private Credit**: You may have heard that it is a "golden age" for private credit investing. This may be true but we expect to see default rates tick up as the true effect of rates start to hit company income statements and balance sheets. We believe a mix of larger more diversified, and smaller more niche players can provide the best risk reward without overbuying into the hype around this asset class.
- Venture Equity: 2022's disruptions have created opportunity in early stage venture. Valuations for resilient companies in attractive industries, such as artificial intelligence and machine learning, have been stable to strong.
- Secondaries: We see multiple forces creating opportunities in secondaries including rebalancing, as large allocators being forced to reduce their private market exposure given weakness in public markets, leading to secondaries funds being able to buy these stakes at a discount.
- Private Real Estate: Real estate is really a tail of two cities, where multifamily and industrial remain strong due to a structural housing shortage and high replacement costs (though with slowing rent growth and appreciation), while office continues to experience pronounced weakness and uncertainty. As weakness in office real estate
 Continues, distressed and opportunistic investment opportunities will likely emerge.

Structured Notes

- While equity market volatility (represented by the "VIX" index) has declined meaningfully from 2022 averages, higher than historically average short-term interest rates continue to provide attractive terms for many Structured Note.
- Broadly speaking, equity market valuations continue their march higher, lowering the probability of sustained double-digit returns in the coming years. In addition, the possibility of recession continues to loom on the horizon, though timing remains uncertain. These two factors create the potential for greater opportunity in defensively positioned Structured Notes (Fixed Return Notes) over Structures which may lower the probability of positive outcomes in favor of higher potential returns at maturity (Growth Focused Notes).



- Chicago Board Options Exchange Volatility Index

Source: NewEdge Wealth, Macrobond, Bloomberg

Volatility Has Fallen Materially in 2023

U.S. Economy



The U.S. Economy Continues to Be Stronger Than Forecasted

Economic Data Coming in Much Better Than Consensus Expectations



⁻Bloomberg ECO US Surprise Index

Source: NewEdge Wealth, Macrobond, Bloomberg As of 7/6/23 As data has come in better than expected, U.S. economic surprise indices have been surging higher (a reading above 0 indicates data coming in better than expected).

These positive data surprises likely mean that GDP forecasts need to move higher for 2023 (current consensus is for +1.3% Real GDP growth in 2023).

Currently, economists have a mild recession beginning in 3Q23 (0% in 3Q23 and -0.5% in 4Q23 for Real GDP), which is not consistent with the current trajectory of stronger data.



The Job Market is Still Tight, But Early Signs of Easing?



US Job Openings By Industry Total SA



We have started to see an uptick in Initial Jobless Claims, leading this index to jump to above-seasonal levels.

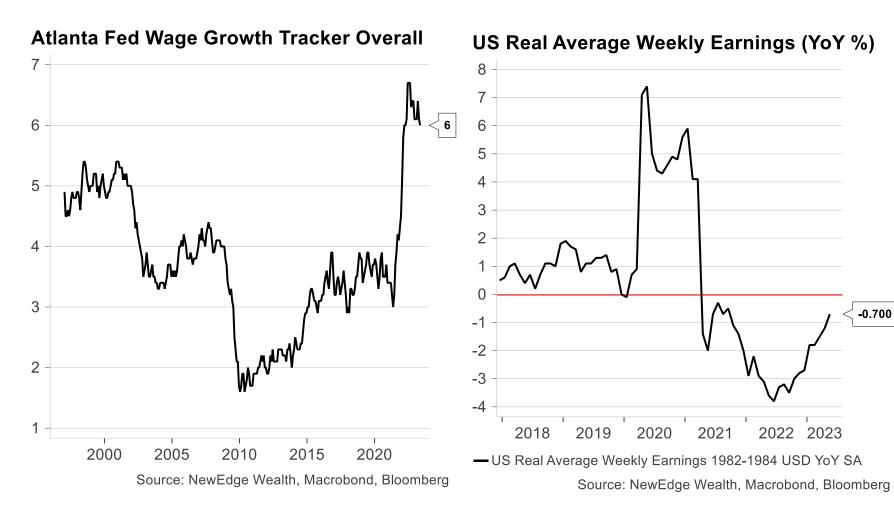
This contrasts with still-resilient Nonfarm Payrolls, which have continued to surprise to the upside.

Job openings are moderating, but remain well above the prepandemic level.

All in, this is a labor market that is showing some signs of easing, but it is coming off of such tight levels that significantly more easing would need to be seen before the Fed would consider labor weakness to be an actionable issue.



And Wage Growth is Still Strong (Though Slowing)



Wage growth remains elevated, though could slow if job switching slows, or the labor market loosens.

As inflation moderates from the 2022 peak, we are seeing real earnings growth recover. This is helping consumer sentiment and supporting continued consumer spending as purchasing power improves.

A key question for 2H23 is if improved real wages will lead to higher spending that could restoke inflation, such as for services and consumer goods (outside of gasoline).

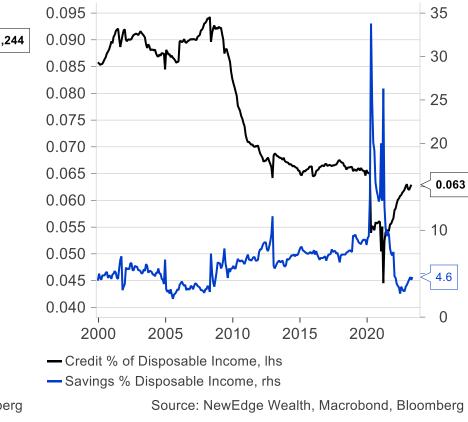


Are Consumers Stretched?

Federal Reserve Consumer Credit Outstanding Amount Revolving SA



Consumer Revolving Credit and Savings as a % of Disposable Income



Credit card balances have surged to a new all-time highs, but remain low as a % of disposable income.

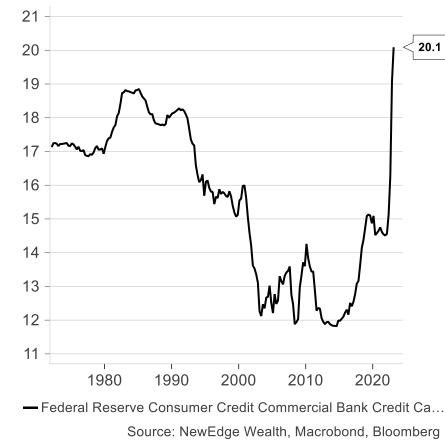
Note that Savings as % of disposable income are also ticking higher. This could be due to some caution by consumers, plus improving real wage growth.

We are near the exhaustion point of excess savings balances from the pandemic, which have been supporting spending. Note these savings are also not adjusted for inflation, so current excess savings do not have the same purchasing power given the 18% increase in price levels since 2019 (CPI data).

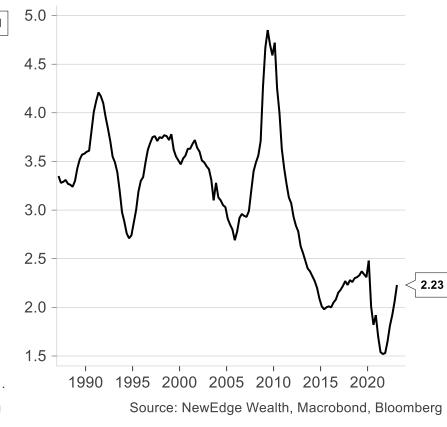


Interest Rates Starting to Pinch, Delinquencies Rising But Low Historically

Credit Card Interest Rate %



Federal Reserve US Delinquency Rates For All Banks All Consumer Loans



Rates on credit card debt have surged to a new all-time high, watch if this pinches credit usage/exacerbates servicing costs.

Delinquency rates have jumped higher in 2023, but remain historically low and below prepandemic levels.

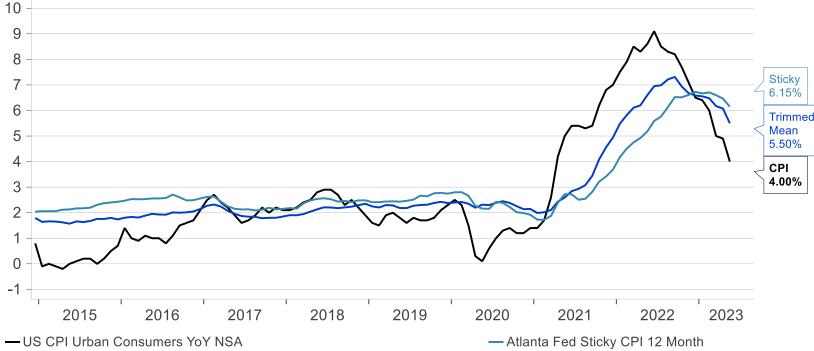
Watch the end of student loan repayment moratorium as a possible driver of higher debt delinquencies.



Is Inflation Still a Problem?

Inflation Peaked but Broad and Sticky Inflation Keeps Fed in the Fight

Headline CPI YoY%, Trimmed-Mean CPI YoY%, and Atlanta Fed Sticky CPI YoY%



Inflation has peaked, but inflation remains broad and sticky, with both Trimmed Mean Inflation and Sticky Inflation remaining well above the Fed's 2% target (and not falling as rapidly as the headline index).

The Fed is watching Core Services Ex-Housing (not shown), which remains at ~4.5% and has not moderated in 2023.

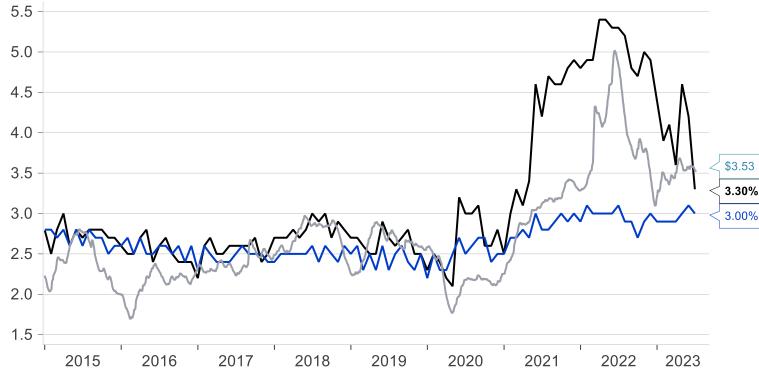
- Federal Reserve Bank of Cleveland 16% Trimmed-Mean CPI YoY% Change

Source: NewEdge Wealth, Macrobond, Bloomberg As of 7/6/23



Watching Inflation Expectations, Long Term Remains Elevated and Sticky

Consumer Inflation Expectations Moderating Thanks to Gasoline, But Little Progress on Long Term Inflation Expectations



Consumers' short term inflation expectations are highly correlated to gasoline prices, which have moderated significantly since their peak in June of 2022 (the biggest source of headline CPI disinflation).

Interestingly, long term inflation expectations remain elevated at ~3% since late 2021 and above the ~2.5% range where they hovered throughout the prepandemic cycle.

- UMich Expected Change in Prices During the Next Year: Median

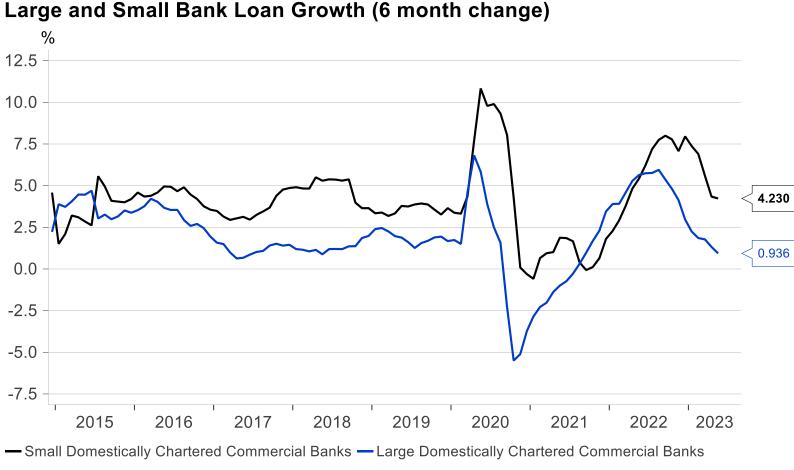


- Daily National Average Gasoline Prices Regular Unleaded

Source: NewEdge Wealth, Macrobond, Bloomberg As of 7/6/23



Will Regional Banking Issues Impact the Broad Economy?



Source: NewEdge Wealth, Macrobond, Bloomberg Federal Reserve

Months before the regional bank issues emerged in March of 2023, large banks had begun moderating their pace of loan growth.

In the aftermath of the regional bank failures, loan growth has continued to moderate, but remains positive on a 6-month rolling basis.

The Fed's emergency liquidity facilities, deposit stabilization, and the resilient economy have led to loan activity remaining healthier than many expected in the initial aftermath of the bank failures.



Fed Policy



Rate Cut Bets are Unwound with Stronger Data

December 2023 Implied Fed Funds Rate 6.0 5.5 5.41 5.0 4.5 4.0 3.5 3.0 2.5 Aug Jan Feb Mar Mav Jul Sep Oct Nov Dec Apr Jun 2022 2023

-WIRP Implied Overnight Rate for the US - Futures Model

Source: NewEdge Wealth, Macrobond, Bloomberg As of 7/6/23 In the aftermath of regional banking issues, markets priced in a rapid pivot to rate cuts by the Fed.

As data has continued to come in better than expected, these rate cut bets have been priced out of markets.

Interestingly, equity markets have not cared about the pricing out of easier policy in 2023.

This could be because markets and the Fed are still pricing in a policy shift in 2024, with markets and the Fed forecasting ~100 bps of cuts. The market expects rates to reach 4.3% in 2024, while the median dot on the Fed's June dot plot is at 4.6% in 2024 vs. 5.6% in 2023.

Liquidity Was Supportive for Markets in 1H23

Fed Liquidity and the S&P 500



- (Fed Balance Sheet + BTFP - Reverse Repo - Treasury General Account), Ihs - S&P 500 INDEX, rhs

Source: NewEdge Wealth, Macrobond, Bloomberg

As of 7/6/23

Despite the Fed's hawkish rhetoric and continued rate hikes, the Fed has overseen an expansion in liquidity in 1H23, which has been a boost for markets.

This contrasts to 2022, when liquidity was a distinct headwind for markets.

As we go into 2H23, some of the drivers of more ample liquidity from the first half of the year will start to fade (no further drawdown of the Treasury General Account, continuation of Quantitative Tightening), while we could continue to see liquidity be accessed through the Fed's emergency liquidity program set up during the regional banking issues (Bank Term Funding Program).



Balance Sheets Resuming Their Descent, Watch BOJ As Global Yields Rise

BOJ and ECB Balance Sheets US Condition of All Federal Reserve Banks Total Assets 9,000 750,000 million 8,750 9.00 740,000 8.75 730,000 8,250 720,000 8.50 8,000 8.34 million 7,750 710,000 8.25 - 7.500 700,000 8.00 7,220 7.75 690,000 7,000 680,000 6,750 7.50 2022 2021 2023 7.25 - Bank of Japan assets: Total, Ihs 2021 2022 2023 - ECB Balance Sheet All Assets, rhs Source: NewEdge Wealth, Macrobond, Bloomberg Source: NewEdge Wealth, Macrobond, Bloomberg

The Fed's balance sheet has now unwound the jump higher post regional bank issues, with Quantitative Tightening back as the dominant driver of the balance sheet.

Watch the Bank of Japan's balance sheet as it contemplates the continuation of its easy, Yield Curve Control policy, which necessitates the BOJ buying bonds and expanding its balance sheet in order to keep yields pegged. The pressure to buy bonds increases as global yields rise.



As of 7/6/23

732,829

Equities



S&P 500 Earnings Power: Revenue Growth Light for 2023, But Watch Margins for 2024

S&P 500 Consensus 2022A 2023E 2024E EPS \$223 \$220 \$243 YoY Change 13% -1% 9% 11.1% **Revenue Growth** 2.20%/ 4.60% 15.7% **Operating Margin** 14.8% 15.6% Source: Bloomberg Consensus, as of 7/6/23 We see the biggest source of potential upside to 2023 forecasts coming from revenue growth. With nominal GDP tracking near +6% in 1H23, we could see further upside surprises to quarterly EPS, like we did in 1Q23. Margins remain the key source of downward pressure on EPS as they normalize down from pandemic era levels. Upside scenario: \$230 (+3% YoY, better revenue still offset by margins)

Downside scenario: \$210 (-5% YoY,

weaker growth in 2H23 and

continued margin pressure)

Our biggest watch item in 2024 estimates is the rapid return to 2022's record margins, which we do not see as likely without continued elevated inflation and pricing power.

2025E

\$265

10%

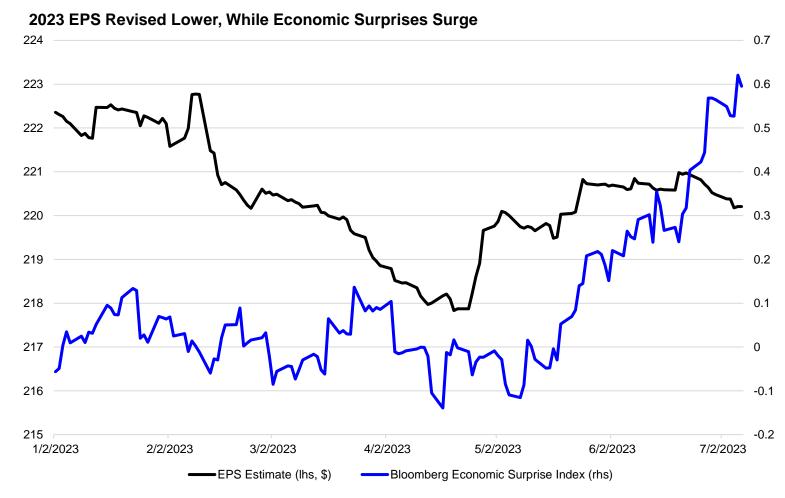
5.0%

15.9%

Note, 2024 estimates do not incorporate a recession.

<u>Upside scenario</u>: \$250 (+12% YoY, we are hesitant to put even more upside into margins to get to higher EPS growth, but could have a higher base for revenue growth as 2023 is stroger) <u>Downside scenario</u>: \$200 (-10% YoY, driven by a moderate recession)

The record margin in 2022 was made possible by huge revenue growth of +11% driven by high inflation enabling strong pricing power. Potential Upside to 2023 Earnings Given Stronger Economy



Economic surprises have surged higher in 2Q23. At first, this coincided with rising estimates for 2023 S&P 500 earnings.

However, in the past month, economic surprises have continued to shoot higher, but equity analysts have been cutting their forecasts for full year 2023 earnings and 2Q23 (recall 1Q23 earnings came in better-than-expected).

Given stronger economic growth, 2023's muted revenue growth forecast could see upward revisions.

Source: Bloomberg, NewEdge Wealth

As of 7/6/23



Falling Inflation \rightarrow Slowing Revenue Growth \rightarrow Normalizing Margins



Source: NewEdge Wealth, Macrobond, Bloomberg

As of 7/6/23

2021 and 2022's powerful, inflation-fueled revenue growth propelled operating margins to new all-time highs, thanks to powerful

Incremental/Contribution Margins (effectively operating leverage).

As inflation slows, pricing power will likely slow, causing revenue growth to drop, and margins to normalize back to pre-pandemic levels.

Forecasts for a return to all-time high margins in 2024 and beyond must include significant productivity growth, as strong revenue growth is unlikely to return at 2021 and 2022's pace.

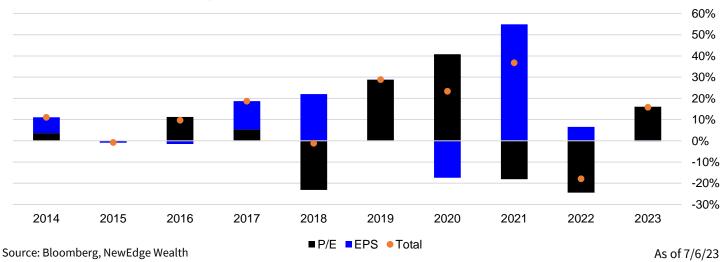


Can Valuation Continue to be the Source of Upside in 2H23?



S&P 500 Blended 12 Month PE: Back to Pandemic-Era Territory

S&P 500 Price Change Contribution



The entirety of 1H23's gains in the S&P 500 have come from valuation multiple expansion, as earnings estimates for both the current and next year are revised lower.

This valuation expansion has now brought the S&P 500 to over 19x blended next 12-month earnings. This levels is back to the pre-pandemic peak and puts the S&P valuation in its pandemic-era range. Recall that pandemic era valuations were supported by both depressed earnings and ultra-easy monetary policy.

Unless we enter a new valuation paradigm (high valuations despite rates, possibly based on optimism about a stepchange higher in EPS from technology), we see little upside to current valuations.

 $23 \langle \rangle \rangle$

Rolling Forward to 2024

S&P 500 2024 Scenario Analysis

		PE on 2024 EPS							
		14x	15x	16x	17x	18x	19x	20x	21x
-10%	\$200	2,800	3,000	3,200	3,400	3,600	3,800	4,000	4,200
-5%	\$210	2,940	3,150	3,360	3,570	3,780	3,990	4,200	4,410
0%	\$220	3,080	3,300	3,520	3,740	3,960	4,180	4,400	4,620
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	\$240	3,360	3,600	3,840	4,080	4,320	4,560	4,800	5,040
	\$250	3,500	3,750	4,000	4,250	4,500	4,750	5,000	5,250
18%	\$260	3,640	3,900	4,160	4,420	4,680	4,940	5,200	5,460
22%	\$270	3,780	4,050	4,320	4,590	4,860	5,130	5,400	5,670
27%	\$280	3,920	4,200	4,480	4,760	5,040	5,320	5,600	5,880
	5% 0% 4% 9% 13% 13% 22% 27%	-5% \$210 0% \$220 4% \$230 9% † 13% \$250 18% \$260 22% \$270 27% \$280	-10% \$200 2,800 -5% \$210 2,940 0% \$220 3,080 4% \$230 3,220 9% \$240 3,360 13% \$250 3,500 18% \$260 3,640 22% \$270 3,780 27% \$280 3,920	-10% \$200 2,800 3,000 -5% \$210 2,940 3,150 0% \$220 3,080 3,300 4% \$220 3,080 3,300 9% \$230 3,220 3,450 9% \$240 3,360 3,600 13% \$250 3,500 3,750 18% \$260 3,640 3,900 22% \$270 3,780 4,050 27% \$280 3,920 4,200	-10% \$200 2,800 3,000 3,200 -5% \$210 2,940 3,150 3,360 0% \$220 3,080 3,300 3,520 4% \$230 3,220 3,450 3,680 9% \$240 3,360 3,600 3,840 13% \$250 3,500 3,750 4,000 18% \$260 3,640 3,900 4,160 22% \$270 3,780 4,050 4,320 27% \$280 3,920 4,200 4,480	14x 15x 16x 17x -10% \$200 2,800 3,000 3,200 3,400 -5% \$210 2,940 3,150 3,360 3,570 0% \$220 3,080 3,300 3,520 3,740 4% \$220 3,080 3,300 3,520 3,740 9% \$230 3,220 3,450 3,680 3,910 9% \$240 3,360 3,600 3,840 4,080 13% \$250 3,500 3,750 4,000 4,250 18% \$260 3,640 3,900 4,160 4,420 22% \$270 3,780 4,050 4,320 4,590 27% \$280 3,920 4,200 4,480 4,760	14x 15x 16x 17x 18x -10% \$200 2,800 3,000 3,200 3,400 3,600 -5% \$210 2,940 3,150 3,360 3,570 3,780 0% \$220 3,080 3,300 3,520 3,740 3,960 4% \$220 3,080 3,300 3,520 3,740 3,960 4% \$220 3,080 3,300 3,520 3,740 3,960 4% \$240 3,360 3,600 3,840 4,080 4,320 13% \$250 3,500 3,750 4,000 4,250 4,500 18% \$260 3,640 3,900 4,160 4,420 4,680 22% \$270 3,780 4,050 4,320 4,590 4,860 22% \$280 3,920 4,200 4,480 4,760 5,040	14x 15x 16x 17x 18x 19x -10% \$200 2,800 3,000 3,200 3,400 3,600 3,800 -5% \$210 2,940 3,150 3,360 3,570 3,780 3,990 0% \$220 3,080 3,300 3,520 3,740 3,960 4,180 4% \$220 3,080 3,300 3,520 3,740 3,960 4,180 4% \$220 3,080 3,300 3,520 3,740 3,960 4,180 9% \$220 3,080 3,600 3,840 4,080 4,320 4,560 13% \$240 3,360 3,600 3,840 4,080 4,320 4,560 13% \$250 3,500 3,750 4,000 4,250 4,680 4,940 22% \$260 3,640 3,900 4,160 4,420 4,680 5,130 22% \$270 3,780 4,050	14x 15x 16x 17x 18x 19x 20x -10% \$200 2,800 3,000 3,200 3,400 3,600 3,800 4,000 -5% \$210 2,940 3,150 3,360 3,570 3,780 3,990 4,200 0% \$220 3,080 3,300 3,520 3,740 3,960 4,180 4,400 4% \$220 3,080 3,300 3,520 3,740 3,960 4,180 4,400 9% \$220 3,080 3,600 3,840 4,080 4,320 4,560 4,800 13% \$240 3,360 3,600 3,840 4,080 4,320 4,560 4,800 13% \$250 3,500 3,750 4,000 4,250 4,500 4,750 5,000 18% \$260 3,640 3,900 4,160 4,420 4,680 5,130 5,400 22% \$270 3,780 4,050

Source: NewEdge Wealth, Bloomberg, as of

7/6/23

S&P 500 Consensus	2022	2023E	2024E	2025E
EPS	\$220	\$223	\$243	\$265
YoY Change	13%	-1%	9%	10%
Revenue Growth	11.1%	2.20%	4.60%	5.0%
Operating Margin	15.7%	14.8%	15.6%	15.9%

Source: Bloomberg Consensus, as of 7/6/23

NewEdge.

As we look forward to 2024, we present various scenarios for S&P 500 outcomes based on the earnings progression into next year and various valuation statistics.

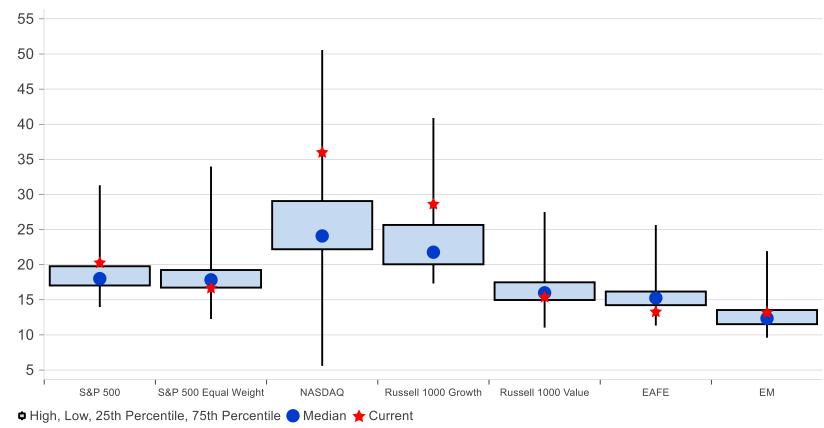
On valuations, we continue to see 19-20x as an upside ceiling on valuations, unless we get a bout of aggressive Fed easing (which would likely also come with much weaker earnings, making the combination of strong earnings and very high valuations as a lower probability outcome).

On the downside for valuations, note that 2022's PE bottomed in June and October at ~15.5x, which implies a valuation floor in this area, unless we experienced a period of severe economic distress (such as during the Great Financial Crisis).

Valuations are Historically Stretched for NASDAQ and Growth Stocks

Some Markets are Cheaper Than Others

10 Year Current Year PE Valuation Statistics for Major Equity Indices



Source: NewEdge Wealth, Macrobond, Bloomberg

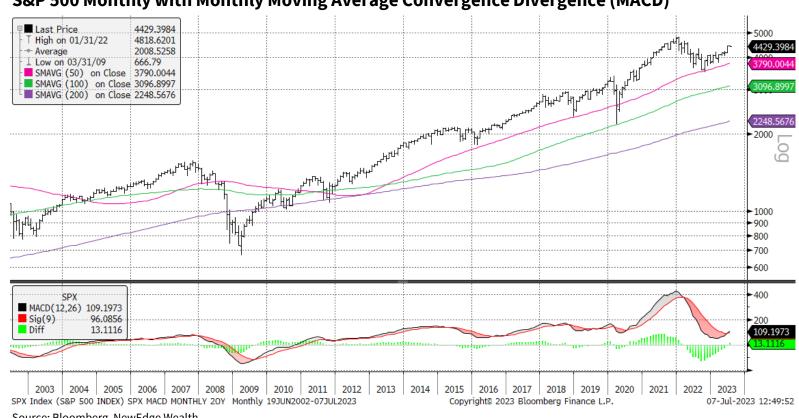
The powerful rally in NASDAQ, Russell 1000 Growth, and Technology shares have resulted in valuations for these indices becoming notably stretched.

Other parts of the market, such as the Equal Weight S&P 500 and Russell 1000 Value, which have sat out the 2023 rally, are trading at below median valuations.

Momentum and trends are most positive for the expensive Growth/Tech names in the near term, meaning valuation premiums can persist in the short run, however looking out over the medium term, there are more attractive valuations outside of these leading indices.



Technicals: Long-Term Trend Has Improved Materially



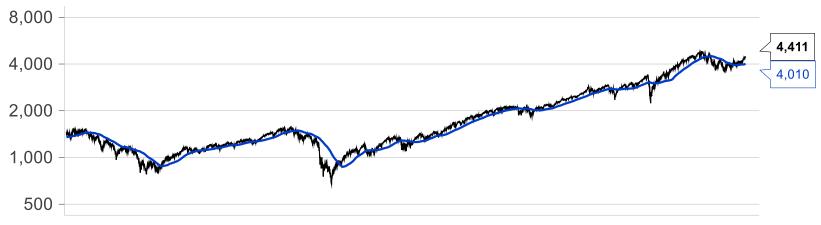
S&P 500 Monthly with Monthly Moving Average Convergence Divergence (MACD)

2023's rally has resulted in significantly healing in the S&P 500's trend.

The Monthly Moving Average **Convergence** Divergence (MACD), a measure of trend, has turned positive for the first time since the 2022 bear market began.

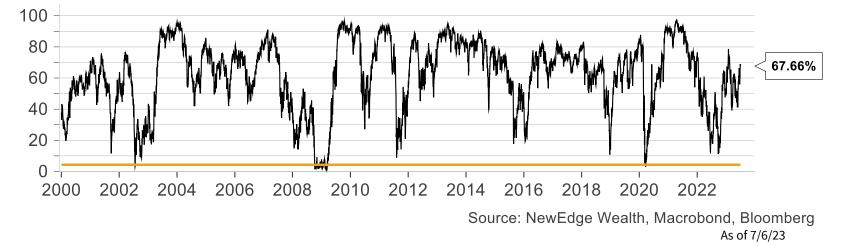
Source: Bloomberg, NewEdge Wealth

Technicals: Breadth Has Improved, But Not as Powerful as Prior Bull Starts



S&P 500 Index with % of Issues Above 200 Day

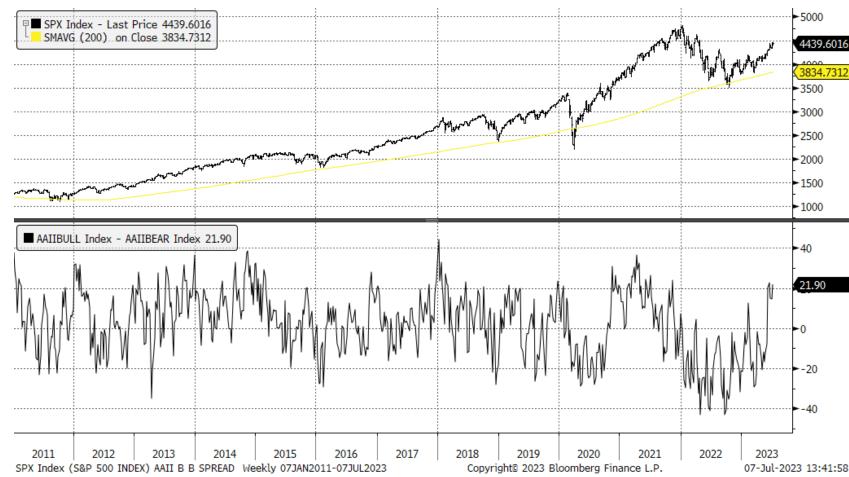
Percentage of Constituents Above 200 Day Moving Average (with 99th percentile)



Typically, we see a breadth surge at the beginning of a bull market, but given how narrow the rally has been this year (with only 7 stocks contributing the vast majority of the total returns in 2023), we have not see breadth be as powerful, despite the robust index returns.



Sentiment Has Turned Bullish, Positioning Has Turned Overweight



S&P 500 with American Association of Individual Investors Bull Bear Spread

Investor sentiment has improved materially in 2023, as investors have become more optimistic as the S&P 500 has rallied.

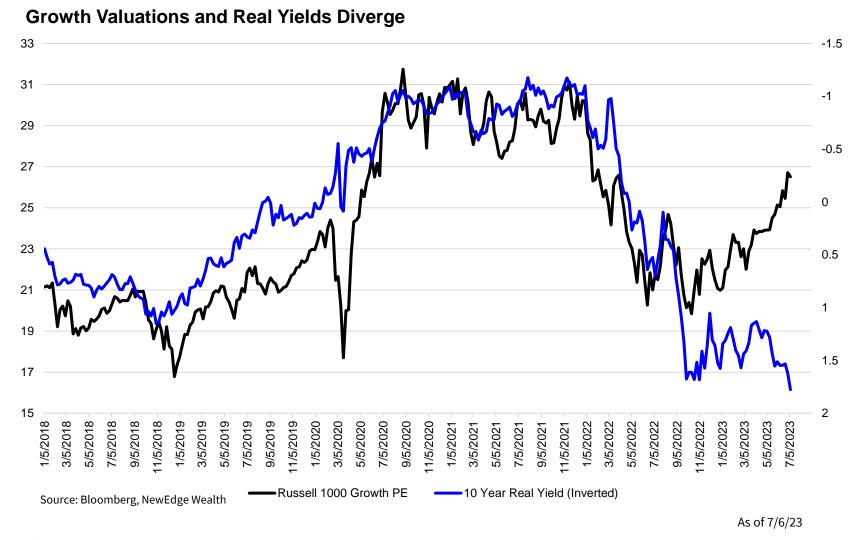
This has led to chasing behavior, with inflows into equity funds jumping and call option buying surging.

We have also seen measures of positioning, such as Deutsche Bank's Consolidated Positioning Index, go from deeply underweight to start 2023 to nearing aggressive overweight today.

Neither positioning or sentiment are at extreme enough levels (yet) to be outright headwinds (like they were in early 2018 and early 2022).

Source: Bloomberg, NewEdge Wealth

Valuations Have Diverged Meaningfully from Real Yields, Is it Sustainable?



One of the dynamics that has surprised us the most in 2023 has been the divergence of real yields and Growth valuations.

After being inversely correlated since 2018, real yields surging higher has been completely ignored by Growth stock valuations.

This is likely due to liquidity (described in Fed section) and AI optimism. Interestingly, Growth earnings have only been revised higher by ~3% for 2023-2025 in the past 3 months, though earnings revisions do typically lag.

The Riskiest of the Risk Underperforming

Microcaps Sat Out the Recent Risk Rally

Microcap Index vs. Russell 2000 Small Cap Index



-RMICRO Index vs. RTY Index

Source: NewEdge Wealth, Macrobond, Bloomberg

As of 7/6/23



Microcap stocks are even riskier than small caps, and when they outperform small caps, it is typically a sign of expanding risk appetite.

After the meme and speculative bubble topped in 2021 (coincided with the peak in money supply growth), microcaps have been underperforming.

International Developed Under Pressure



MSCI International Developed EAFE Index (MXEA) Absolute and Relative to U.S. S&P 500

After a strong end to 2022 and a solid start to 2023, international developed stocks have been lagging materially since May.

This is partially because of the indices lower weighting to Technology (8% of EAFE and leaders with the AI boom) and larger weighting to Financials (18% of EAFE and laggards post the regional banking issues).

Further, pronounced weakness in UK stocks (15% of EAFE), which have offset strength in Japanese stocks (22% of EAFE).

Emerging Markets Persistently Weak

MSCI Emerging Markets Index (MXEF) Absolute and Relative to U.S. S&P 500



Emerging markets remain weak on both a short and long term basis (they remain in a 15 year relative downtrend).

China's lackluster reopening continues to weigh on the emerging markets index.

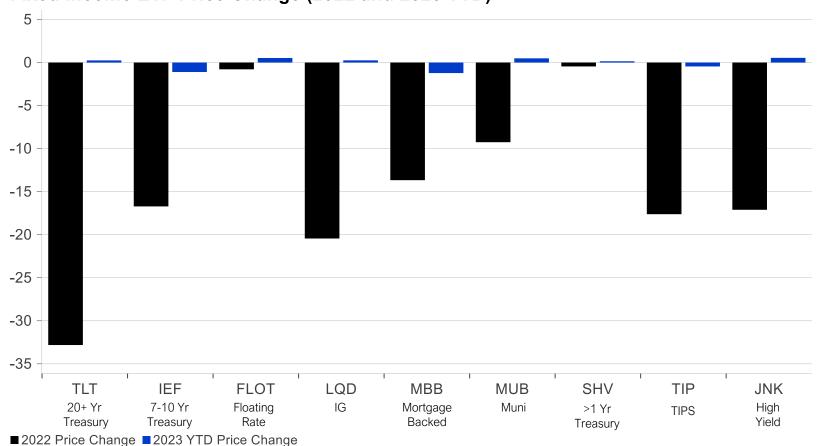
We will watch closely how EM stocks respond to the end of hiking/tightening cycles in their local countries and the potential start of cutting/easing cycles.



Fixed Income



After an Ugly 2022, Stabilization to Start 2023



Fixed Income ETF Price Change (2022 and 2023 YTD)

Source: NewEdge Wealth, Macrobond, Bloomberg

As of 7/6/23



Bonds have had a better start to

2023 than 2022, but price gains

have been minimal as yields

remain elevated.

It's Not the Inversion, It's the Re-Steepening That Gets You

Re-Steepening of the Yield Curve Occurs Before Recessions Begin and Risk Assets Bottom

300 200 100 -100 -95.8 -200 S&P 500 (NBER Recessions Shaded) 6.400 -4,411 3,200 1,600 800 400 200 100 1990 2000 2005 2010 2015 2020 1985 1995 Source: NewEdge Wealth, Macrobond, Bloomberg

US Treasury 2s10s Curve (NBER Recessions Shaded)

As mentioned with the 2-year, a sharp drop in short-term yields signals an imminent recession and rate cuts.

This is why a re-steepening of the yield curve (when short-term yields start to drop faster than long-term yields, called a bull steepener) is the a much better signal for the timing of a recession than the inversion of the curve itself.

Note that the re-steepening has typically begin before or in the early days of a recession, while risk assets have not bottomed until the re-steepening is well underway.

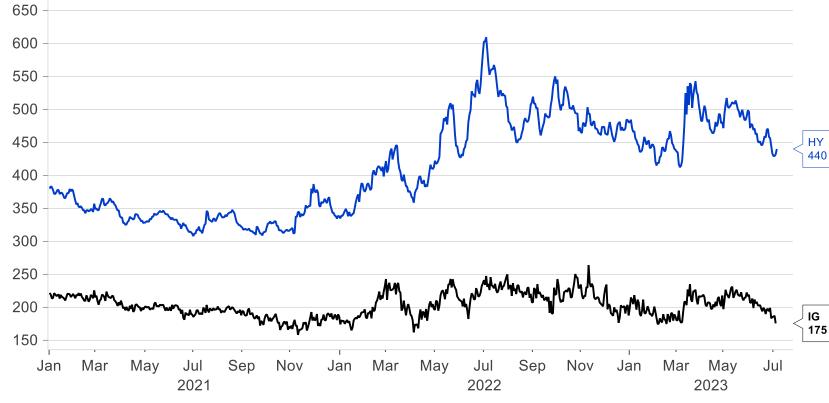
As of 7/6/23





Credit Spreads Pop in Response to Financial Volatility

High Yield and Investment Grade (Baa) Credit Spreads



Despite a jump higher in delinquency rates, credit spreads for both high yield and investment grade debt remain contained.

This is partially due to supply/demand (low supply for new debt, while demand for juicy all-in yields is high), plus economic data that remains better-than-expected has kept recession fears from becoming a reality.

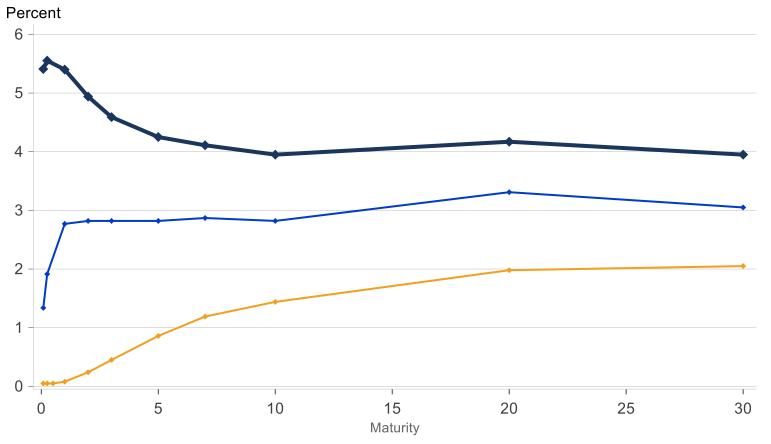
- USD HY All Sectors OAS - US Corporate BAA 10 Year Spread

Source: NewEdge Wealth, Macrobond, Bloomberg



The Entirety of the U.S. Yield Curve is Now Nearly Above 4%!

US Treasury Yield Curve



← Current-US Treasury Actives Curve Mid YTM → 2 Years Ago → 1 Year Ago

Source: NewEdge Wealth, Macrobond, U.S. Department of Treasury, Federal Reserve

As of 7/6/23

What a difference 2 years makes!

This time in 2021, the entirety of the U.S. yield curve was below 2%.

This allowed borrowers, both corporates and households, to borrow long-term at historically low rates.

Today, the yield curve has shifted materially higher following the Fed's rapid rate hiking cycle, end of quantitative easing (bond buying), beginning of quantitative tightening (reducing its balance sheet), and resilience of the U.S. economy.



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Abbreviations/Definitions: AI: artificial intelligence; CB: central banks; CPI: Consumer Price Index; Dot Plot: The Fed dot plot is published quarterly as a chart showing where each of the 12 members of the FOMC expect the federal funds rate to be for each of the next three years and the long term; EBITDA: Earnings before interest, taxes, depreciation and amortization; EM: emerging markets; EPS: earnings per share; HY: high yield; IG: investment grade; Initial Jobless Claims: measures the number of individuals who filed for unemployment insurance for the first time during the past week; IPO: initial public offering; Treasury General Account (TGA): Treausry's cash balance held at the Fed; Trimmed mean inflation: a measure that strips out the fastest and slowest growing prices each month, leaving behind a less noisy measure of core inflation; VIX is the ticker symbol for the Chicago Board Options Exchange's CBOE Volatility Index, a popular measure of the stock market's expectation of volatility based on S&P 500 index options.



Disclosures

When referencing asset class returns or statistics, the following indices are used to represent those asset classes, unless otherwise notes. You cannot invest directly in an index. Index returns shown are total returns which includes interest, capital gains, dividends, and distributions realized over a given period of time. An individual who purchases an investment product which attempts to mimic the performance of a benchmark or index will incur expenses such as management fees and transaction costs which returns.

TIPS: Bloomberg Barclays Global Inflation-Linked: U.S. TIPS Total Return Index Unhedged Municipals 5-Year: Bloomberg Barclays Municipal Bond 5 Year (4-6) Total Return Index Unhedged USD Core Bond: Bloomberg Barclays US Agg Total Return Value Unhedged USD U.S. MBS: Bloomberg Barclays US MBS Index High Yield Municipals: Bloomberg Barclays Muni High Yield Total Return Index Value Unhedged USD High Yield: Bloomberg Barclays US Corporate High Yield Total Return Index Value Unhedged USD Foreign Bond: Bloomberg Barclays Global Aggregate ex-USD Total Return Index Value USD (50/50 blend of hedged and unhedged) EM Debt (unhedged): J.P. Morgan GBI-EM Global Diversified Composite Unhedged USD U.S. Large Cap: S&P 500 Total Return Index U.S. Small Cap: Russell 2000 Total Return Index International Developed: MSCI EAFE Net Total Return USD Index Emerging Markets: MSCI Emerging Markets Net Total Return USD Index World: MSCI ACWI Net Total Return USD Index U.S. Equity REITs: FTSE Nareit Equity REITs Total Return Index USD Commodities: Bloomberg Commodity Total Return Index Midstream Energy: Alerian MLP Total Return Index Hedge Funds: Hedge Fund Research HFRI Fund of Funds Composite Index U.S.: MSCI USA Net Total Return USD Index

Europe: Euro Stoxx 50 United Kingdom: UK FTSE 100 Japan: Tokyo TOPIX Stock Exchange Index China: Hang Seng Index Brazil: Ibovespa Brasil Sao Paulo Stock Exchange Index India: NSE Nifty Index South Korea: Korea Stock Exchange KOSPI Index Taiwan: Taiwan Stock Exchange Index REITS Diversified: FTSE Nareit Eqty Diversified Total Return Index REITS Healthcare: FTSE Nareit Eqty Health Care Total Return Index REITS Industrial: FTSE Nareit Eqty Industrial Total Return Index REITS Lodging/Resorts: FTSE Nareit Eqty Lodging/Resorts Total Return Index REITS Office: FTSE Nareit Eqty Office Total Return Index REITS Residential: FTSE Nareit Eqty Residential Total Return Index REITS Residential: FTSE Nareit Eqty Residential Total Return Index REITS Retail: FTSE Nareit Eqty Residential Total Return Index REITS Self Storage: FTSE Nareit Eqty Self Storage Total Return Index REITS Data Centers: FTSE Nareit Eqty Self Storage Total Return Index REITS Specialty: FTSE Nareit Equity Specialty Total Return Index REITS Specialty: FTSE Nareit Equity Specialty Total Return Index Real Assets Agriculture: Bloomberg Sub Agriculture Total Return Index Real Assets Precious Metals: Bloomberg Sub Precious Metals Total Return Index Real Assets Energy: Bloomberg Sub Energy Total Return Index





Contact:



- 2200 Atlantic Street, Suite 200 Stamford, CT
- 2 855.949.5855
- cdawson@newedgecg.com

